

## Feedback and Testimony on **artistratis** from Merck Healthcare KGaA, Global Healthcare Operations (GHO) Project Team

### **Project** GHO Footprint

**Objectives** Fact base driven development and assessment of footprint scenarios for Global Pharmaceutical Manufacturing (GPM) and Global Biopharmaceutical Manufacturing (GBM) with time perspective 2030

**Timeline** November 2023 to March 2024

**Team** 5 to 8 members from GHO – 2 consultants from **artistratis**

### **In a nutshell**

On behalf of Teresa Rodo (Head of GHO) and the GHO Footprint Project Team, we would like to express our sincere gratitude for the excellent collaboration and the successful results achieved during the GHO Footprint Project and our time working together. We are truly satisfied with the working mode and the outcomes of our collaboration (Merck Healthcare GHO Project Manager).

### **What went well in the collaboration with **artistratis**? What are strengths you saw in the **artistratis** team? What aspects were generating most value for us?**

Strong customer orientation, flexibility in accommodating customer input and needs, very effective and efficient project planning and execution, good facilitation and guidance in developing the story-line.

Engaged consultants have a long experience and track records of site network / footprint projects. Their experience was well used on discussions, challenges, exchange experiences what facilitate the interactions on the project phases and in the final deliverable.

Quickly on the topic and flexible. Most value generated by questions / challenges asked and structure brought in the process.

Good understanding of the network rather quickly, I could see they know what they talk about, consultants always open to discuss and rediscuss – good attitude.

### **What reference / feedback about **artistratis** would you give to any friend / industry colleague about their performance and approach?**

Strength is clearly the project execution and flexible approach, as well as their strong commitment and dedication.

I would share that **artistratis** has a knowledgeable partners, with a huge experience capable to support footprint challenges.

Good to bring structure and put things together.

Effective partners to deliver on projects that require data understanding, harmonization, scenario building and simulation for future projections in the Biopharmaceutical space.

**artistratis** takes the client's team to the best outcome through the right challenging discussions in a constructive way and yielding meaningful and valuable insights on GHO matters.

Good ability to adjust the discussion and materials to the different audiences in the client's organization – from working team, individual contributors up to the senior leadership of the company.